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# Works Well With Others: An Outsider's Guide To Shaking Hands, Shutting Up, Handling Jerks, And Other Crucial Skills In Business That No One Ever Teaches You



An Outsider's Guide to Shaking Hands, Shutting Up, Handling Jerks, and Other Crucial Skills in Business That No One Ever Teaches You

Ross McCammon Read by Tom Taylorson Unabridged



## Synopsis

Before he got a job at Esquire and before he became the etiquette columnist at Entrepreneur magazine, Ross McCammon was staring out a second-floor window at a parking lot in suburban Dallas wondering if it was five o'clock yet. One phone call from Esquire changed everything. This is McCammon's honest, funny, and entertaining journey from impostor to authority - a story that begins with periods of debilitating workplace anxiety but leads to rich insights and practical advice from a guy who still remembers what it's like to feel entirely ill equipped for professional success. McCammon points out the workplace for what it is: an often absurd landscape of ego and fear guided by social rules that no one ever talks about. He offers a mix of enlightening and often self-deprecating personal stories about his experience and clear, practical advice on getting the small things right - skills that often go unacknowledged - from shaking a hand to conducting a business meeting in a bar to navigating a work party. Works Well with Others is an inspirational new way of looking at your job, your career, and success itself. It is an accessible guide for those of us who are smart, talented, and ambitious but don't quite feel prepared for success...or know what to do once we've made it.

### **Book Information**

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#### **Customer Reviews**

This book made me laugh out loud numerous times, but I also learned a lot about how to BE in the workplace, which is no small feat. As someone who struggles with introversion and finds the little things so stressful, especially small talk, entering a meeting, work parties, and talking to important

people, this book has already helped me out in such a short time. I plan on recommending it to everyone, from people just starting out in their career to those higher-up. At the end of the day, we really are all outsiders.

I felt like this book was geared more towards someone younger than me so I didn't like it as much as I thought I would. Most of the things listed in the book seemed to be common sense to me but now a days people lack that so it was nice to see some of the things mentioned like how to enter a room, how to smile, how to interview, how to shake hands, how to dress, how to email, and of course how to work with co workers that clearly resent you. I wasn't a fan of the writing style, by the 3rd or 4th chapter I was done with the book but forced myself to finish it so I could do a decent review. There was intended humor written in the book but I found that more annoying than funny. This is a good book to give to someone making a name of themselves fresh out of college but for anyone else it seems to be a waste. I left this book in the break room at my job to hopefully help someone else and find someone who appreciates it more than I did. I received this book for free in exchange for an honest review.

This book offered a nice balance approach to helping the reader to get along with just about any co-worker situation they could face in the business world. We have all had that one co-worker. The one that inwardly we cringe when we see them walking up to us. This guide helps to navigate sometimes sticky social and interpersonal situations that can arise in the professional world. Whether you are a checker at a grocery store, or an editor of a famous magazine everyone needs to be able to navigate the social scene of their business with the correct level of professionalism and grace. Quick and easy tips in each section are bold faced and can easily be put into practice immediately such as the repercussions of being late to the importance of eye contact. My only drawback to this book is that I find the prose style and organization style very choppy. While being succinct is never a bad thing, being too brief and unnecessarily breaking up chapters can be just as bad as long winded and boring reads. I felt that the author could have combined several sections together without feeling like the content was being dragged out. I understand that author is a professional in the magazine and short prose industry, but longer manuals need a different writing style and feel than an article in a magazine. I would recommend this book to people looking for tips to help gain interviews for new careers. Many of the tips are great for getting your foot in the proverbial door of a company, but not so helpful to someone who is experienced in their industry.

Too funny! I absolutely enjoyed the book and enjoyed reading it. The book was full of great advice I remember when I was working in corporate America a few years back I lacked confidence at work. This book would have been great for me then. The book gives great insight on dealing with and interacting with other in the work place we all know we run into many different personalities while at work. This book is a must have! I was sent the product in exchange for my honest review.

I LOVED THIS BOOK! And I plan on purchasing it for friends and family for the holidays. I think some of the reviewers here are clearly showing their age or completely lacking a sense of humor! Maybe it's a book for a slightly younger crowd? A work bible for the millennials? I just turned 30 and I felt like the writer really got me and I feel like it would be perfect for my peers and those slightly younger, maybe those graduating from college and job hunting or those going through a quarter life crisis and wondering what the next steps are in their career. But I also think there are nuggets here for any age and I think the writer's story is particularly inspiring. Unlike the lady who said he didn't have to interview for his job, if you actually read it he did and clearly aced those interviews. And on top of his own story he gives solid advice for how to nail things that are typically stress-inducing like interviews, toasts, meetings, work parties, business lunches, and getting through your first day at a new job. I didn't love the quizzes but I laughed out loud at the elevator conversation and key measures and equivalents sections and thought the chapter on lateness was one of the funniest things I've ever read. "You are NASA. Your schedule is filled with rocket launches. For god's sake, get those sons of bitches off the ground on time." Hahaha!!!

This book was such an enjoyable read. Great advice that is delivered with a lot of witty humor. If you're currently looking for work, or thinking about changing jobs, or even if you're happy in your current position this book is well worth the time to read. Ross McCammon can take a potentially stressful or embarrassing situation and show you how to laugh at yourself and learn from those experiences. Well written and easy to read, it will leave you with a smile on your face and some newfound wisdom to use in your life.

This very, very funny book is a perfect choice for anyone navigating corporate culture, or hoping to. It will be a great gift for someone just starting out and/or in an unfamiliar situation, but also will resonate and provide new insights for anyone in the workforce. Personal narrative is woven skillfully with very sound advice. From admitting mistakes, to knowing when to be silent, to being on time, to collaborating with someone you are generally on the verge of arguing with, it contains excellent advice, woven with the entertaining personal narrative of the author's experiences since moving to New York for his dream job. I recommend highly.

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